

We help great executives build market-defining companies.

## Over 30 years investing in lower middle market businesses.

Pamlico Capital seeks growth equity and buyout investments in communications, healthcare, services and software companies. We are committed to developing successful partnerships with management teams and entrepreneurs, often as their first institutional investor.

For over 30 years, the Pamlico Capital team has generated consistently high returns. Our firm, operating out of one office in Charlotte, is a unified team of investment professionals possessing extensive industry experience, a proven ability to accelerate growth at our portfolio companies and a dedication to the highest ethical standards.

### Investment Parameters

#### SIZE OF INVESTMENT

**\$30 to  
\$200 Million**

of equity per investment

#### PAMLICO ROLE

Majority or minority investments; often first-time institutional capital



#### TRANSACTION TYPES

Growth equity, buyouts, recapitalizations and manager-led search companies

#### TYPICAL INVESTMENT PERIOD

Highly flexible; hold periods generally between 4 to 7 years



#### BOARD REPRESENTATION

Required; active board participation and access to a broad network of resources

### Company Characteristics

#### TARGET SECTORS



Communications



Healthcare



Services



Software

#### SIZE OF COMPANY

**\$10 to  
\$150 Million** Annual Revenues

#### COMPANY PROFILE



Industry leaders, experienced management, strong growth potential

#### GEOGRAPHY



Headquartered in North America

#### MARKET PROFILE



Large addressable market, high barriers to entry, acquisition opportunities

# Pamlico Sector Coverage

## COMMUNICATIONS



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