

We help great executives build market-defining companies.

Over 30 years investing in lower middle market businesses.

Pamlico Capital seeks growth equity and buyout investments in communications, healthcare, services and software companies. We are committed to developing successful partnerships with management teams and entrepreneurs, often as their first institutional investor.

For over 30 years, the Pamlico Capital team has generated consistently high returns. Our firm, operating out of one office in Charlotte, is a unified team of investment professionals possessing extensive industry experience, a proven ability to accelerate growth at our portfolio companies and a dedication to the highest ethical standards.

Investment Parameters

SIZE OF INVESTMENT

**\$30 to
\$200 Million**

of equity per investment

PAMLICO ROLE

Majority or minority investments; often first-time institutional capital



TRANSACTION TYPES

Growth equity, buyouts, recapitalizations and manager-led search companies

TYPICAL INVESTMENT PERIOD

Highly flexible; hold periods generally between 4 to 7 years



BOARD REPRESENTATION

Required; active board participation and access to a broad network of resources

Company Characteristics

TARGET SECTORS



SIZE OF COMPANY

**\$10 to
\$150 Million** Annual Revenues

GEOGRAPHY



COMPANY PROFILE



MARKET PROFILE



Select Investments



Designs, builds, owns, and operates wireless communications infrastructure within large commercial buildings

CHARLOTTE, NC



Provider of subscription research and advisory services to financial institutions and related technology vendors.

BOSTON, MA



Global, network-based business development platform for small and medium-sized businesses. Operates as a franchisor.

CHARLOTTE, NC



Largest orthodontics-focused specialty dental support organization in Canada.

TORONTO, ON



A provider of SaaS-based operations and asset management solutions sold into local governments.

DUBUQUE, IA



Provider of research, peer networking, and benchmarking solutions for the utilities industry.

MONTREAL, QC



Provider of technology-driven revenue cycle management services to the emergency medical transport industry.

CHAPPAQUA, NY



Provider of governance, risk, and compliance software to monitor and audit user access.

DES MOINES, IA



Provider of managed analytics for higher education institutions.

BETHESDA, MD



Provider of driver-centric fleet management technology for heavy duty trucking industry.

MONTREAL, QC



Provider of non-clinical management services to outpatient physical and occupational therapy clinics.

WOODBIDGE, NJ



A leading provider of patient payment and end-to-end patient financial engagement technologies.

RALEIGH, NC



A provider of EHR and practice management software solutions for pediatric clinics.

FORT WASHINGTON, PA



Provider of constituent management/engagement software to associations and nonprofits.

AUSTIN, TX



Provider of next generation master data management software.

ALPHARETTA, GA



Provider of application management and migration services for SAP on the public cloud.

CHICAGO, IL



A Salesforce Platinum Consulting Partner focused on the financial services and healthcare verticals.

NEW YORK, NY



A leading provider of SaaS-based enterprise subscription management software.

NEW YORK, NY



Provider of eye care services with vertically-integrated ophthalmology and optometry offering.

SARASOTA, FL



Provider of fiber-based high-speed internet, video and voice services to customers in west Texas.

SIKESTON, MO