

Trusted Growth Partners

Over 30 years investing in lower middle market businesses

Pamlico Capital seeks growth equity and buyout investments in business and technology services, communications and healthcare companies. We are committed to developing successful partnerships with management teams and entrepreneurs, often as their first institutional investor.

For over 30 years, the Pamlico Capital team has generated consistently high returns. Our firm, operating out of one office in Charlotte, is a unified team of investment professionals possessing extensive industry experience, a proven ability to accelerate growth at our portfolio companies and a dedication to the highest ethical standards.

INVESTMENT PARAMETERS

SIZE OF INVESTMENT

\$30 to \$200 Million

of equity per investment

PAMLICO ROLE



Majority or minority investments; often first time institutional capital

TRANSACTION TYPES

Growth equity, buyouts, recapitalizations and manager-led search companies

TYPICAL INVESTMENT PERIOD



Highly flexible; Hold periods generally between 4 to 7 years

BOARD REPRESENTATION

Required; active board participation and access to a broad network of resources

COMPANY CHARACTERISTICS

TARGET INDUSTRIES



Communications
Healthcare
Services
Software

SIZE OF COMPANY

\$10 to \$150 Million

Annual Revenues



COMPANY PROFILE
Industry leaders, experienced management strong growth potential



GEOGRAPHY

Headquartered in North America



MARKET PROFILE
Large addressable market, high barriers to entry, acquisition opportunities

EXPERIENCED TEAM

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SELECT INVESTMENTS

 <p>Airwvz Solutions Designs, builds, owns, and operates wireless communications infrastructure within large commercial real estate buildings in the U.S.</p> <p>Charlotte, NC</p>	 <p>Aite-Novarica Group Provider of subscription research and advisory services to financial institutions and related technology vendors.</p> <p>Boston, MA</p>	 <p>BNI Global, network-based business development platform for small and medium-sized businesses. Operates as a franchisor.</p> <p>Charlotte, NC</p>	 <p>Canadian Orthodontic Partners Largest orthodontics-focused specialty dental support organization in Canada.</p> <p>Toronto, ON</p>	 <p>Cartegraph A provider of SaaS-based operations and asset management solutions sold into local governments throughout the U.S.</p> <p>Dubuque, IA</p>
 <p>CEATI International Provider of research, peer networking, and benchmarking solutions for the utilities industry.</p> <p>Montreal, QC</p>	 <p>Digitech Expert EMS billing and technology</p> <p>Digitech Provider of technology-driven revenue cycle management services to the emergency medical services transport industry.</p> <p>Chappaqua, NY</p>	 <p>Fastpath Provider of governance, risk, and compliance software to monitor and audit user access.</p> <p>Des Moines, IA</p>	 <p>HelioCampus Provider of managed Analytics for higher education institutions.</p> <p>Bethesda, MD</p>	 <p>ISAAC Instruments Provider of driver-centric fleet management Technology for heavy duty trucking industry.</p> <p>Montreal, QC</p>
 <p>JAG-ONE Physical Therapy Provider of non-clinical management services to a leading network of outpatient physical and occupational therapy clinics.</p> <p>Woodbridge, NJ</p>	 <p>Millennia A leading provider of patient payment and end-to-end patient financial engagement technologies.</p> <p>Raleigh, NC</p>	 <p>Office Practicum A provider of EHR and practice management software solutions for pediatric clinics.</p> <p>Fort Washington, PA</p>	 <p>Personify A provider of constituent management and engagement software to associations and nonprofits.</p> <p>Austin, TX</p>	 <p>Profisee A provider of next-generation master data management software.</p> <p>Alpharetta, GA</p>
 <p>Protera Provider of application management and migration services for SAP on the public cloud.</p> <p>Chicago, IL</p>	 <p>Silverline A Salesforce Platinum Consulting Partner specializing in the financial services and healthcare verticals.</p> <p>New York, NY</p>	 <p>TRG Screen A leading provider of SaaS-based enterprise subscription management software.</p> <p>New York, NY</p>	 <p>US Eye Provider of eye care services with vertically-integrated ophthalmology and optometry offering.</p> <p>Sarasota, FL</p>	 <p>Vexus Fiber Provider of fiber-based high-speed internet, video and voice services to residential and commercial customers in west Texas.</p> <p>Sikeston, MO</p>

RECENT NOTABLE EXITS

<p>10th Magnitude Provider of innovative, cloud-based solutions that harness the power of Microsoft Azure.</p>	<p>Dexter + Chaney A leading provider of ERP and accounting software for the commercial construction industry.</p>	<p>MetaMetrics Provider of scientific measures of academic achievement and complementary technologies.</p>	<p>Secure-24 A provider of managed IT operations, ERP application hosting and cloud computing services.</p>	<p>Service Express Provider of third party maintenance service for critical data center infrastructure.</p>	<p>Symplr A provider of compliance and credentialing software solutions for healthcare organizations.</p>
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